



**GLORY Carpet Cleaning Service**  
**Mr. & Mrs. C. Pat Lanyon, Owners**  
 47 Long Hill Street  
 East Hartford, CT 06108-1436

For free facts fast visit NOW:  
[www.GloryCarpetCleaning.com](http://www.GloryCarpetCleaning.com)!

Phone 860 - 528-7205

We use The Butler System™ since 1994.

WORKMANSHIP GUARANTEE : RECLEANED FOR FREE IF YOU ARE NOT SATISFIED\*

**Carpet & Upholstery Cleaning with Encapsulation Extraction Excellence!** \*CALL OR SEE OUR WEB FOR FULL DETAILS.

**The SPOT Extractor Primer & How We Clean**

Spot cleaning is important to know because cleaning spots *right after* they occur is our best assurance they will be safely and in many cases, completely removed by a professional if you find yourself unable to successfully remove the spot(s). Anything unremovable has damaged the fiber; we then call them *stains*.

**Extraction utilizes the principles of evaporation and wicking to deep clean.**

**Steps to Take for Immediate Spot Cleaning in Your Home or Office**

**1. SETTING UP a Spotting Kit (Figure 1).** You will **first** need a 24 oz or similar spray bottle for each spotter required. **Always pretest 'until dry' each product before first use.** Use a **clothes spotting super-market detergent** ('enzyme-labeled' like *Shout™*), or, if a concentrate, use greatly diluted ( $\frac{1}{2}$  teaspoon for above size bottle) **Second**, you will need a soft brush for 'tamping' agitation.

**Third**, you will need white terry cloth towels for blotting absorbency. **Fourth**, to speed things up, you will need a hair dryer. Keep the kit readily accessible.

**2. Preconditioning (Figure 2).** The spotter is sprayed onto the soiled item. Use evenly and sparingly, allow 5 min. dwell time! As it is sprayed down, it surrounds and softens most soils. *Apply more solution only if spot begins to remove, or soil is deep.*

**3. Grooming (Figure 3).** TAMPING disperses loosened soil into the solution. The fabric looks clean immediately from the surface if the spotter solution is working. *For smaller spots, ALWAYS use the brush like a hammer, the effect is many times more effective.*

**4. Extraction (Figure 4).** Spot Extraction is by blotter cloth or small extractor, but limit rinsing greatly if possible. For especially soiled fibers, multiple passes for rinsing may be needed. Dry passes both speed drying and extract solution which was not absorbed by the fibers or picked up after the initial application.

**5. Drying.** If cleaning is proper and drying is complete, fabric surface appears clean (Figure 5). Often, however, spots reappear [usually the result of incomplete soil extraction (Figure 7) in 3-5 days, or spotter detergent residue (Figure 6) in 2-3 months]. The spot must be re-cleaned and blotted as a *dryer is used* by the customer. The absorbent will collect any soils not first extracted. Volume spills may require 3, 4 or more cleanings.



Figure 1 Simple Spotting Kit



Figure 2 Soiled Fabric Being Pre-conditioned with High Pressure, Hot Water & Fitting Detergent



Figure 3 Grooming - Soils now in Solution "Appears" Clean



Figure 4 Our Extraction uses Rinse with Encapsulation, Extra Dry Passes Our Wand has a Window for visibility!



Figure 5 Properly Cleaned & Dry - No Residue & No Soil



Figure 6 Non-encapsulating detergents dry as sticky residue.



Figure 7 An incomplete rinse yields returned spots. Fiber tips are last to dry.

Sometimes the absorbent can be left to dry on the fabric overnight, in that case. Any moisture not removed within 48 hours will cause mold and mildew to appear. ‡ **See "DRYING" on back side.** Figures 5, 6, & 7 highlight the importance of regular deep EXTRACTION CLEANING! Soil DOES wick up from sub floor, pad & carpet backing. **Extraction addresses also indoor air quality issues. YOU BREATHE EASIER! CONSIDER OUR FABRIC PROTECTION OPTION!** Protecting your carpet makes cleaning it in between visits easier for you not to mention the **value preservation** it adds to your carpet investment. Ask us for a demonstration if you have not seen it online.

# ENCAPSULATION Technology Benefits Are in Our Rinse



Encapsulation Works!

We now use encapsulation rinses in most of our cleaning procedures. The encapsulant residues are different from traditional detergents, are microscopic in nature, and easily removed with your vacuum. This assists the final cleaning effects of all carpet and upholstery wherever we clean.

When there is reappearance of spots, they are easier to remove by spotting.

Encapsulants also fill-in fiber scratches. This increases the overall appearance of carpets that otherwise look dark and still seem soiled right after cleaning. *Encapsulation is state-of-the-art technology working for you and your furnishings.* **OUR FABRIC PROTECTION fills in fiber scratching, also further enhancing your carpet.** Look for it on our online menu.



\*We do not guarantee workmanship for "abused" carpet (carpet not cleaned in over 6-12 months, OR with untreated multiple spots, AND/OR carpet improperly installed); in these cases you may have to pay for a second call for the same job, and/or extra services; Please note, after 30 days we cannot honor free service for reports of returning spots.

## ‡DRYING After Cleaning IS VITAL!

It is very important to understand the importance of the DRYING ELEMENTS necessary **after** our cleaning is done.

**Note these Drying Instructions: We depend on you to NOT change these HVAC/ settings for at least 24 to 48 hours after the cleaning is complete.**

Help us maintain **MAXIMUM AIRFLOW** especially after our cleaning. We often use carpet dryers while cleaning for this express reason on most of our work orders. As we arrive we'd like your HVAC equipment set as illustrated below.

Winter Heat Thermostat



Summer Cool Thermostat



48 Hours Fan = "On"  
Auto =  On

Winter/ Summer  
HVAC Settings

**A. Winter-** the temperature is set to 68-72° and windows are left open about 1-2" to allow the heated (holds more moisture than cold), moisture-filled air to escape outdoors at least overnight. The drier, colder, air inside will dry out warm inside air.

**B. Summer-** For summer these airflow measures are preferred: 1)the Air Conditioning thermostat should be set at: a)Cooling temperature to 70-68°, and b), if equipped, wall units may be set to 'exhaust' the air; c)Fan setting for central air conditioning systems is set to 'on' (not 'auto'— a setting that runs the fans only upon the system demands). If you do not have Air conditioning, or cannot leave windows open, and still have high-moisture conditions we recommend that you: (1)use box, window, floor or desk fans after we leave to maintain airflow, and (2)Use a Dehumidifier for continuing high moisture areas in conjunction with the fans above in place. (Be sure to place the fans so as to facilitate maximum circulation— do not blow one air mass into another, and provide TWO exterior entrance/exits opposite each other for the circulating air— very important! )

And 2) on high humidity days, we sometimes recommend the widows be left open for 12-24 hours even if air conditioning is used. This especially applies to abused and over soiled carpets, as well as environments normally closed or sensitive to moisture. If the area is commercial and HVAC is not adequate, doors/ windows must be opened. Carpet fans may be

required. Fans left for this purpose will incur a nominal rental fee for each 24 hour period used.

**These DRYING SUGGESTIONS will allow prompt drying and return of your home or office to normal use.**

**Wicking and evaporation on high soiled areas almost always result in spots returning. We usually recommend, in either case, that you plan to pay for two cleaning visits and schedule them approximately 1 month apart.**



Use the [www.GLORYCarpetCleaning.com/costimator](http://www.GLORYCarpetCleaning.com/costimator) or — 860-528-7205

**"THANKS FOR TRUSTING EXPERIENCED PROFESSIONALS"**

OUR Unique features: We use a *window-wand* which distinguishes us from most typical cleaning firms. We include *wall-molding* and *baseboard hot-water heat diffuser* cleaning with our full furniture moving option at no extra charge!

Since 1986, Family Owned and operated. Trained and Insured.

Email us: [glorycarpet@gmail.com](mailto:glorycarpet@gmail.com)

revised ©2020 version 'h' Joseph, David & Patrick Lanyon  
— Your cleaning team!